Datasheet CLM



# Connect and Automate the Entire Contract Lifecycle

DocuSign CLM (Contract Lifecycle Management) allows you to streamline the contract lifecycle by automating manual tasks, orchestrating complex workflows and eliminating unnecessary risk. It provides document generation, collaboration, workflow, seamless integration with DocuSign eSignature and a searchable repository for completed agreements. By enabling automation across the entire agreement process, you can accelerate the pace of doing business, increase compliance, and improve the employee and customer experience.

DocuSign CLM allows organizations to streamline the agreement lifecycle, by transforming analog manual processes into a digital automated workflow. The end result is an accelerated pace of doing business, increased compliance, and more efficient employees.

# Automate manual tasks

Generate agreements, facilitate negotiation, track redlines, and ensure version control.

# **Orchestrate complex workflows**

Connect and track business processes across contributors, reviewers, approvers and more.

# Eliminate unnecessary risks

Standardize and analyze the contract process while centralizing and securing agreements in a centralized repository.





**Easy to configure and use** Get up and running in weeks, not quarters or years. Intuitive clicks-not-code UI built for business users.



#### Security and scale

Most secure CLM solution in market (SOC2, HIPAA, TRUSTe and FedRAMP). Trusted by Fortune 500 organizations.

# **DocuSign Agreement Cloud**

Tap into the innovation of the most comprehensive set of applications and integrations for digitally transforming the entire agreement process.

# Key capabilities

### **Contract** generation

Create preconfigured templates that pull data from third-party systems, allowing you to generate contracts with no manual data entry required.

#### **Conditional content**

Leverage business rules to drive the inclusion or exclusion of content sections by factors like geography and contract value.

#### **Collaboration and negotiation**

Send contracts for review, track changes across multiple versions, receive real-time alerts and maintain an audit record of who did what, when.

#### **Clause Library**

Your legal team can define a library of pre-approved clauses and fallback options for non-legal users to leverage during negotiation.

### **Configurable workflows**

Drag and drop over 100 preconfigured tasks onto a canvas to map out and automate agreement processes across multiple contributors, reviewers and approvers.

#### eSignature integration

Send for signature with the world's leading electronic signature solution, DocuSign eSignature (sold separately).

#### Centralized searchable repository

Store, tag and organize all contracts in a single, searchable place, with granular permission controls.

#### **Dashboards and reports**

Create workflow and contract reports to uncover insights and monitor all contract processes. Visualize any report type and create chart-based dashboards to track key KPIs.

#### **Rich integrations**

Prebuilt connectors and rich APIs enable key contract tasks to happen within third-party business applications like SAP Ariba, Slack and Salesforce. Pull in data, generate agreements, get real-time alerts, kick off workflows and more.

### CLM 360

Use rich, discoverable metadata across allof your agreements and parties. Track renewals, report on obligations, view agreement hierarchies and identify total contract values.

# DocuSign CLM customers include:

Santander<sup>°</sup>

◆aetna



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